

FORTIS MALAR REPORTS QUARTER REVENUE UP 11%, OPERATING PROFIT SURGES BY 4%

Chennai, January, 24, 2012: Fortis Malar Hospitals Ltd., a subsidiary of Fortis Healthcare (India) Ltd., one of India's leading healthcare service providers with a network of 66 hospitals and a capacity of ~ 10,300 beds, today announced its unaudited results for the quarter ended December 31, 2011.

Financial Highlights

- Fortis Malar Hospitals recorded a revenue of Rs 23.85 Cr during the quarter, a growth of 11% compared to the corresponding quarter of the previous year.
- Operating Profit (EBIDTA) for the quarter stood at Rs.3.49 Cr, a growth of 4% compared to the corresponding quarter of last fiscal.
- The growth was mainly driven by Orthopedics, Neuro sciences, Renal Sciences Gynecology and Health checks which grew by 18%, 41%, 18%, 36% & 41% respectively compared to the corresponding period of last fiscal.

Operational Highlights

- During this quarter also the company continued to do various high risk and rare surgeries by its expert medical team.
 - A rare surgery was performed on an 8 year old boy who came from Congo, Africa to remove high risky brain tumor identified as Pituitary macro Adenoma – a very rare tumor for his age. The team of doctors led by Neuro surgeons Dr. Soundappan and Dr. Venkateshwara Prasanna performed 2 complex surgeries to remove tumor and regain vision. The surgeries called Transnasal transphenoidal endoscopic decompression of giant seller and supra-sellar tumor and transcranial sub-frontal microscopic excision of the residual tumor.

Corporate Social Responsibility

- Conducted Health Talks & general screening camp for employees of Flextronics, NOKIA India & SBI pensioners in their premises;
- Health Awareness Talk & Life style management tips to Employees of various Corporate & Govt. Empanelled companies;
- Specialty screening camps for the general public conducted at , Vellore and Ambur;
- Conducted a free health checkup for the members of associations like Muslims and other minority groups;
- Conducted Diabetic screening camp in slums of Chennai with the help of Nursing team
- Conducted 4 free cardiac surgeries for poor children as part of our 10th anniversary celebrations;

Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited said, “In the past we have been growing at a constant phase and this growth continued in this quarter also and we have invested substantially in upgrading talent pool. Your company has become more Patient centric. As part of Corporate Social Responsibility, we have been conducting free health check camps. Going forward we are extremely optimistic in pursuing our growth objective.”

About Fortis Malar Hospitals Ltd:

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Pediatrics, Diabetics, Nephrology and Internal Medicine.

Press Release
For immediate Publication



Fortis Malar Hospitals has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Pediatric Cardiac surgeries, Orthopedics and Joint replacement, Neurosurgery and Plastic reconstruction surgeries have been performed in the hospital. The hospital's Obstetrics and Gynaecology services is among the busiest in the city, performing many complicated deliveries and surgeries successfully, and is supported by a dedicated Neonatology unit.

FOR MORE INFORMATION PLEASE CONTACT

Mr. Krish Ramesh

Fortis Malar Hospitals Ltd

Mobile +91 9962589598

krish.ramesh@fortishealthcare.com

Vinitha Saira/Vijaysekar

Hanmer MS&L Communications Pvt Ltd.

+91 9789052198 / 9884125218

vinitha@hanmermsl.com

vijayshekhhar@hanmermsl.com