

## Fortis Malar Hospital

52, First Main Road, Gandhi Nagar, Adyar, Chennai, Tamil Nadu - 600 020

Tel: +91 44 4289 2222 Fax: +91 44 4289 2293

E-mail: secretarial.malar@malarhospitals.in

Website: www.fortismalar.com

# FMHL/SEC/SE/BM/MAY'17

May 23, 2017

The General Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400 001

Scrip Code: 523696
Sub: Outcome of the Board Meeting

Dear Sir

This is to inform you that the Board of Directors of the Company at their meeting held today i.e. May 23, 2017 at 3 p.m., *inter-alia*, considered and approved Audited Financial Results of the Company for the quarter and year ended on March 31, 2017.

Pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed 'Audited Financial Results' of the Company and 'Auditors Report' thereon for the quarter and year ended March 31, 2017 along with a copy of the press release being issued in this regard.

Further, pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please note that the Board of Directors have also considered and approved the following:

- a) Appointment of Mr. Vijayasarthy D as the Chief Financial Officer, also designated as one of the Key Managerial Personnel, of the Company with immediate effect.
  - Mr. Vijayasarathy D is a Chartered Accountant by profession having over 10 years of experience. He has handled multiple portfolios including Budgeting, Costing, Treasury Management, Accounting & Audit, Statutory & Regulatory Compliance, MIS Reporting.
- b) Appointment of Ms. Trapti Kushwaha as the Company Secretary and Compliance Officer, also designated as one of the Key Managerial Personnel of the Company with immediate effect.

Ms. Trapti Kushwaha is an associate member of the Institute of Company Secretaries of India and a Commerce Graduate and is having over three years of experience in Secretarial function.



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The meeting concluded at 6:00 p.m.

This is for your information and records please.

Thanking you Yours faithfully

For Fortis Malar Hospitals Limited





# Deloitte Haskins & Sells LLP

Chartered Accountants ASV N Ramana Tower 52, Venkatnarayana Road T. Nagar, Chennai - 600 017 India

Tel: +91 (044) 6688 5000 Fax: +91 (044) 6688 5050

# INDEPENDENT AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF FORTIS MALAR HOSPITALS LIMITED

1. We have audited the accompanying Statement of Standalone Financial Results of **FORTIS MALAR HOSPITALS LIMITED** ("the Company" or "Parent") and Consolidated Financial Results of the Company and its subsidiary (the Parent and its subsidiary together referred to as "the Group") for the year ended March 31, 2017 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been compiled from the related standalone and consolidated financial statements which has been prepared in accordance with the Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder ("Ind AS") and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such standalone and consolidated financial statements.

2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Parent's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Parent's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - In respect of the Consolidated Financial Results, includes the results of its subsidiary, Malar Stars Medicare Limited.
  - is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016; and

gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India of the net profit, total comprehensive income and other financial information of the Company and the Group for year ended March 31, 2017.

Regd. Office: 12, Dr. Annie Besant Road, Opp. Shiv Sagar Estate, Worli, Mumbai - 400 018, India: (LLP Identification No. AAB-8737)

# Deloitte Haskins & Sells LLP

4. The Statement includes the standalone financial results of the Company for the Quarter ended March 31, 2017 and March 31, 2016 being the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the respective financial years which were subject to limited review by us.

For Deloitte Haskins & Sells LLP

**Chartered Accountants** 

(Firm's Registration No. 117366W/W-100018)

Sriraman Parthasarathy

Partner

Membership No. 206834

Chennai, May 23, 2017 PS/EKP&MS/2017



	FORTIS MALAR HO Regd. Office: For	FORTIS MALAR HOSPITALS LIMITED (CIN: L85110PB1989PLC045948) Regd. Office: Fortis Hospital, Sector 62, Phase – VIII, Mohali-160062 Tel Numbers: 0172 5096001 & Tele 5xx No.: 0172 5696001	N: L85110PB1989PL Phase - VIII, Mohall	C045948) 1-160062 0002			
STATE	EMENT OF FINANCIAL	STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017	RTER AND YEAR END	ED MARCH 31, 2017			
		Standalone		Standalone	alone	Consol	(Rs. In lakhs except EPS)
ticulars	March 31, 2017 (Audited)	December 31, 2016	March 31, 2016 (Audited)	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
ome evenue from operations	(Refer Note 6)	3.676.97	(Refer Note 6)	14.055.99	12.961.08	14.055.99	12.961.08
ither Income al Income	3,671.85	3,808.50	3,543,48	14,812.25	13,737,83	14,852.94	13.763.61
enses urchase of Medical Consumables and Drugs hanges in Inventories of of Medical Consumables and Drugs moloyee Benefits Expense	606.96 59.20	760.50	520.52 76.29	2,941.59	2,853.08 (160.93)	2,941.59	2.853.08
Inarce Costs refers to Doctors	15.44	11.46	10.94 10.94 934.39	45.81	1,751.88 40.34 3,498.14	45.81 45.81 4,199.78	1,783.25 40.34 3,462.26
epreciation and Amortization Expenses ther Expenses if Expenses	99.48 774.98	100.98	4/5.14 79.24 749.94 3 329 33	2,778.97	315,78	2,003.17 394.09 2,781.16	1,687.52 315.78 2,536.03
It before exceptional item/ tax (1-2) otional Items (Refer Note 5)	34.82	120.42	214.16	403.83	1,018.55	446.87	1,046.27
It from Ordinary Activities before Tax (3 - 4) expense	34.82	120,42	214.16	<b>403.83</b> 121.80	967.40	446.87	353.39
Profit from Ordinary Activities After Tax (5-6) er Comprehensive Income (net of taxes) (Comprehensive Income for the period (7+8)	33.54 (3.26) 30.28	85.66 (6.55) 79.11	132.70 (9.60) 123.10	282.03 (24.04) 257.99	622.58 (2.64) 619.94	311.44 (24.41) 287.03	641.73 (2.55) 639.18
I Comprehensive Income attributable to: - Owners of the Company - Non-controlling Interests	N N	Y Z Z	AN AN	N N A	A N A N	287.03	639.18
up Equity Share Capital (Face Value Rs.10 each) erves excluding Revaluation Reserves innes Per Share (EPS) (of Rs. 10 each)	1,867.95 NA	1,867,95 NA	1.862.08 NA	1,867,95	1.862.08	1,867.95	1,862.08
istic Iuted	0.18 0.18 [not Annualised]	0.42 0.42 [not Annualised]	0.71 0.71 [not Annualised]	1.51 1.50 [Annualised]	3.34 3.33 [Annialised]	1.67 1.66	3.44 3.43 [Annualised]
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STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

STATEMENT OF ASSETS AND LIABILITIES

	Stan	Standalone	Couso	Consolidated
	Asat	As at	Asat	Asat
בפודוכופו	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
	(Audited)	(Audited)	(Audited)	(Audited)
ASSETS				
Non-current assets				
a) Property, Plant and Equipment	2,197.95	2.140.42	2.197.95	2,140.42
b) Intangible Assets under Development	61.21	35.95	61.21	35.96
c) Other Intangible Assets	261.19	309.80	261.19	309.80
d) Financial Assets				
(i) Investments	2.00	00.5	1	1
(ii) Other Financial Assets	58.83	61.94	58.83	61.94
e) Deferred Tax Assets (Net)	101.40	,	102.95	1.45
Torons Tax Accets	20 623	30 00	2022	204.20
	00000	7.5.7	2000	21.00
(g) Utner Non-current Assets	33.02	38.03	33.02	50.85
Total Non-current Assets	3,382.55	2,664.50	3,379.10	2,791.80
Community Assessment				
חוו שוו אספטר				
(a) Inventories	77.157	51.15	77:157	51.197
) Financial Assets				
(i) Trade Receivables	527.69	601.20	557.69	601.20
(ii) Cash and Cash Equivalents	699.34	311.49	723.35	331.62
(iii) Bank Balances other than (ii) above	40.73	2.196.89	40.73	2,196.89
(iv) Loans	7,004,34	6,179,34	6,955.00	6,130.00
(v) Other Financial Accete	871.81	507.27	1.058.65	576.68
(r) Other Criterit Assets	122.97	120.68	122.97	120.68
	9.528.10	10,178.02	9,689.61	10,168.22
Accets classified as held for sale		60.95	1	60.95
Total Current Accore	9.528,10	10,238,97	9,689.61	10.229.17
44 - 1 - 4 - 4 - 1 - 1 - 1 - 1 - 1 - 1 -	12 010 65	12,903.47	13.068.71	13 070 97





FORTIS MALAR HOSPITALS LIMITED (CIN: L85110P81989PLC045948) Regd. Office: Fortis Hospital, Sector 62, Phase – VIII, Mohail-160062 Tel Numbers: 0172 S096001 & Tele Fax No : 0172 S096002
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STATEMENT OF ASSETS AND L'ABILITIES (Contd)				Rs. In Lakhs
		Standalone	Consolidated	1_
Particulars	As at	As at	Asat	Asat
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
	(Audited)	(Audited)	(Audited)	(Audited)
EQUITY AND LIABILITIES				
Equity		***************************************		
(a) Equity Share Capital (b) Other Equity	1,867.95	1,862.08	1,867.95	1,862.08
Total Equity	9,827.92	9,666.66	9,954.57	9,764.27
Uabilities Non-Current Llabilities				
(a) Deferred Tax Liabilities (Net) (b) Provisions	61.85	33.07	. 65.83	33.07
Total Non-current Liabilities	61.85	33.07	65.83	36.16
Corrent Liabilities (a) Financial Liabilities				ć
(1) Trade Payables	1,405.00	45.74	1414.87	45.74
(b) Provisions	163.62	118.04	164.63	118.58
(c) Current Tax Liabilities (Net)	5.71	5.71	7.86	5.71
(d) Other Current Liabilities	1,301.67	922.82	1,316.73	938.33
Total Current Liabilities	3,020.88	3,203.74	3,048.31	3,220.54
Total Liabilities	3,082.73	3,236.81	3,114,14	3,256.70
Total Equity and Liabilities	12,910.65	12,903.47	13,068.71	13,020,97



1. The above audited financial results have been reviewed by the Audit and Risk Management Committee, approved and taken on record by the Board of Directors in their meeting held on May 23, 2017.





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The Company adopted Ind AS from April 1, 2016 and accordingly, these financial results have been prepared in accordance with the recognition and measurement principles prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. The reconciliation of Net Profit and Equity between financial results for the quarter and year ended March 31, 2016 as previous GAAP?) and Ind AS are as under:

Reconciliation of Net Profit as previously reported under Indian GAAP to Ind AS

			(KS, ID IBKDS)
	Stand	Standalone	Consolidated
Particulars	Quarter Ended	l	Year Ended
	March 31, 2016	March 31, 2016	March 31, 2016
Net Profit under Previous GAAP	124.10	621.72	640.96
Actuarial Loss on employee defined benefit plans recognised in Other Comprehensive Income (net of taxes)	09.6	2.64	2.55
Ĕ	(0.80)	(3.48)	(3.48)
Straight lining of Lease Rentais	(0.4.0)		(07.5)
Fair value adjustments to Financial Assets	(2,72)		4.40
Net Profit for the period under Ind AS	132.70	622.58	641.73
Other Comprehensive Income / (Loss) (net of taxes)	(9.60)	(2.64)	(2.55)
Total Comprehensive Income under Ind AS	123,10	619.94	639.18

Reconciliation of Equity as previously reported under Indian GAAP to Ind AS

,	Standalone	Consolidated
Particulars	Year Ended March 31, 2016	Year Ended March 31, 2016
Equity as reported under previous GAAP	9,558.08	69.559,6
Ind AS Adjustments Increase / (Decrease)		
Reversal of Proposed Dividend	111.97	111.97
Fair value adjustments to Financial Assets	(0.85)	(0.85)
Straight lining of Clinical Establishment Fees	(1.45)	
Straight light of Lease Rept	(1.09)	
Total Fourty as renorted under Ind AS	99'999'6	9,764.27





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# Tel Numbers: 0172 5096001 & Tele Fax No : 0172 5096002

# STATEMENT OF FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2017

- The Board of Directors of the Company at its meeting held on August 19, 2016 approved the proposal for the sale of its hospital business by way of a slump sale to Fortis Healthcare Limited (FRL) shall get demerged of Arrangement and Amalgamation between the Company, FHL and SRL Limited (FSRL). Further, pursuant to the said composite Scheme, the diagnostic business of FHL (including investments held in SRL) shall get demerged into the Company in lieu of equity shares to be issued by the Company to the shareholders of FHL. The demerger shall be followed by SRL being merged with the Company as an integral part of the same composite scheme and shareholders of SRL. The appointed date for the above under the composite scheme is January, 1, 2017. The composite scheme of arrangement and amalgamation is subject to The Company operates in a single segment (i.e.) Healthcare Services and hence, does not have any additional disclosures to be made under IND AS 108 - Operating Segments.

various judicial/regulatory and other required approvals. Pending such approvals, no effect of the proposed Scheme has been given in the Finandal Results.

- Exceptional Item for the previous year ended March 31, 2016 amounting to Rs. 51.15 lakhs represents provision made by the Company for additional bonus for financial year 2014-2015 as well as for the relevant period for the financial year 2015-2016, as per the payment of Bonus (Amendment) Act, 2015. Standalone figures for the quarter ended March 31, 2017 and March 31, 2016 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter ė,
- The results for the quarter and year ended March 31, 2016 have been restated to comply with Ind-AS to make them comparable with the current period / year. Also refer Note 2 above. Further, previous period figures have been regrouped / reclassified, wherever necessary, to conform with the current period presentation. ζ.

of the respective financial years.







Place: Chennal Date : May 23, 2017

# **PRESS RELEASE**

# FORTIS MALAR REPORTS Q4FY17 REVENUE AT RS.34.79 CR, + 4% OPERATING PROFIT FOR THE QUARTER AT RS (-) 0.43 CR FY17 CONSOLIDATED REVENUE AT RS 140.56 CR, +8% OPERATING PROFIT FOR FY17 AT RS 0.90 CR

**Chennai, May 23, 2017**: Fortis Malar Hospitals Limited, a subsidiary of Fortis Healthcare Limited, a leading integrated healthcare delivery provider in India, today announced its results for the quarter and year ended March 31, 2017

Commenting on the results Mr Daljit Singh, Chairman, Fortis Malar Hospitals Limited, said, The hospital has been rendering outstanding medical services in Chennai and has been warmly recognized by the public for its contribution to healthcare. It has been doing exceptional work and has achieved the unique distinction of completing over 150 heart transplants, reinforcing its position as a high quality super specialty tertiary care centre in Asia. Additionally, it has made a mark for itself by performing complex and high end surgeries particularly in cardiology, neurology, mother and child care, among others. I am delighted with the great work being done by our team of doctors, nurses, paramedics and other staff members and am confident that we will continue to deliver world class clinical programs, with consistently superior results in the future, as well."

# Financial Highlights for the Quarter (Q4FY2017)

- Fortis Malar Hospitals reported operating revenue of Rs 34.79 Cr compared to Rs 33.45 Cr reported in the corresponding quarter of the previous year, a growth of 4%.
- Operating profit for the quarter stood at Rs (-)0.43 Cr compared to Rs 1.06 Cr in the corresponding quarter of previous year.
- Profit before tax stood at Rs.0.35 Cr compared to Rs. 2.14 Cr in corresponding quarter of previous year.

- Net profit for the quarter was at Rs 0.30 Cr compared to Rs.1.23 Cr reported in the corresponding period last fiscal.
- During the quarter, Fortis Malar witnessed growth in its key specialties such as Cardiology, General Surgery & Gynecology which grew by 39%, 16% and 4% respectively, compared to the corresponding quarter of previous year.

# Financial Highlights for the year ended March 31, 2017 (FY17)

- Fortis Malar Hospitals reported consolidated operating revenues of Rs.140.56 Cr compared to Rs 129.61 Cr, a growth of 8.4% over the previous year.
- Operating profit for the year stood at Rs 0.90 Cr compared to Rs.6.00 Cr reported in the corresponding period of previous year.
- Profit before tax stood at Rs.4.47 Cr compared to Rs.9.95 Cr reported in the previous year.
- Net profit for the year was Rs 2.87 Cr compared to Rs.6.39 Cr.

# Operational Highlights for the quarter

- A team led by Dr K. R. Balakrishnan, Director Cardiac Sciences and Dr Suresh Rao, Head of Cardiac Anaesthesia & Critical Care, performed a lifesaving heart transplant on a 78-year-old patient, making him possibly the oldest person to receive a heart transplant in the country.
- An Epilepsy Patient Support Group was launched by Fortis Comprehensive Epilepsy Centre (FCEC) at Fortis Malar Hospital, on the occasion of International Epilepsy Day on February 13, 2017. The support group aims to play a vital role in building awareness about the disease and its curability. Fortis Comprehensive Epilepsy Centre (FCEC) is a world class, state of the art facility for diagnosis and treatment of epilepsy.
- As part of International Women's Day, Fortis Malar Hospital, Chennai has launched an All Women's Clinic. The multi-speciality clinic aims at providing a one-stop solution for women and is run by an all women team of clinicians and staff led by Dr Nithya Ramamurthy, Senior Consultant Gynaecology & Obstetrics. The idea behind this 'by the women, for the women' initiative is to provide a comfortable platform for women to discuss their problems with the clinicians who can empathise with them and suggest appropriate treatment. The Clinic offers expertise in Gynaecology, Internal Medicine, General Surgery, Pulmonology, Psychiatry, Dermatology, Oncology, Allergy, Clinical Nutrition and Dental Science. This will ensure comprehensive care for women patients of all ages.

# **Corporate Social Responsibility**

Playing its part as a good corporate citizen, Fortis Malar has been involved in activities that contribute to society. The following CSR activities were undertaken during the quarter:

- Samaritan award has been awarded to Mr. Sundara Vadivel Deputy Commissioner of police adyar, for service the society beyond the call of duty during the Vardha Cyclone time.
- At the time demonetization, distribution of water and essential snacks for people waiting in long queues before the ATM at scorching sun.
- Swachh Fortis activity has been done in the Neighborhood areas frequently.

# **About Fortis Malar Hospitals Ltd**

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi-specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Paediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospital has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Paediatric Cardiac surgeries, Orthopedic and Joint replacements, Neurosurgeries and Plastic reconstruction surgeries have been performed at this hospital. The hospital's Obstetrics and Gynaecology services are among the busiest in the city, successfully performing many complicated deliveries and surgeries. They are supported by a dedicated Neonatology unit.

# **About Fortis Healthcare Ltd**

Fortis Healthcare Limited is a leading integrated healthcare delivery service provider in India. The healthcare verticals of the company primarily comprise hospitals, diagnostics and day care specialty facilities. Currently, the company operates its healthcare delivery services in India, Dubai, Mauritius and Sri Lanka with 45 healthcare facilities (including projects under development), approximately 10,000 potential beds and over 350 diagnostic centres

# DISCLAIMER

This press release may contain forward-looking statements based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this press release are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent development, information or events, or otherwise. The information contained herein is subject to change without notice and past performance is not indicative of future results. The Company may alter, modify or otherwise change in any manner the content of this press release, without obligation to notify any person of such revision or changes.

# FOR MORE INFORMATION PLEASE CONTACT

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